

# Q1 2019



# City of Hughson Sales Tax *Update*

*Second Quarter Receipts for First Quarter Sales (January - March 2019)*

## Hughson In Brief

Hughson's receipts from January through March were 4.3% below the first sales period in 2018. After accounting for reporting anomalies, actual proceeds curtailed 3.7%.

Performance from the building-construction group throughout Stanislaus County dipped 7.2% compared to the same period in the prior year, largely due to lower returns from suppliers of building materials. The San Joaquin Valley and the State overall saw moderate gains.

The City's business-industry sector reported another sluggish quarter compared to recent historical averages, although overall revenue from the group increased over the comparison quarter one year ago.

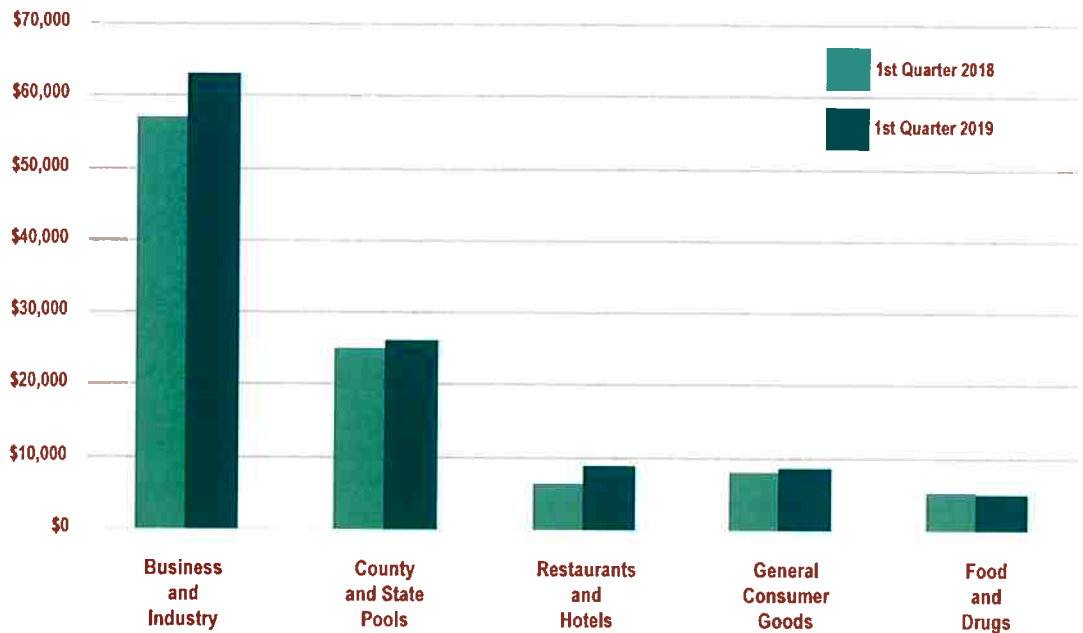
Many retailers reported moderate growth while a sales dip from one establishment dampened general consumer goods categories to a 4% decline after payment aberrations were factored out.

Multiple payment aberrations embellished cash receipts from restaurants.

Hughson's pro-rata share of the countywide use tax pool increased 4.8%.

Net of aberrations, taxable sales for all of Stanislaus County declined 1.0% over the comparable time period; the San Joaquin Valley was up 3.7%.

## SALES TAX BY MAJOR BUSINESS GROUP



## TOP 25 PRODUCERS

IN ALPHABETICAL ORDER

Agave Azul	Mid Valley Agricultural Services
Bobs Coffee Shop	Napa Auto Parts
California Trusframe	Pizza Factory
Coco's Taqueria	Pure Water Pool Service
Dollar General	Quick N Save
Dollar Tree	Santa Fe Market & Liquor
Golden Bowl	Sav Mor Market
Grossi Fabrication	Scott's Pool Repair & Remodeling
Hamilton's Cafe	Subway
Hughson Automotive	Valley Tool & Manufacturing
Hughson Chevron	Wilbur Ellis
Hughson Farm Supply	
La Perla Tapatia	
Lacy's Furniture & Home Decor	

## REVENUE COMPARISON

Three Quarters – Fiscal Year To Date (Q3 to Q1)

	2017-18	2018-19
Point-of-Sale	\$644,402	\$685,591
County Pool	82,140	96,686
State Pool	415	354
<b>Gross Receipts</b>	<b>\$726,957</b>	<b>\$782,631</b>