

Q2 2019



City of Hughson Sales Tax *Update*

Third Quarter Receipts for Second Quarter Sales (April - June 2019)

Hughson In Brief

Hughson's receipts from April through June were 4.8% below the second sales period in 2018. However, this comparison is inflated due to CDTFA's transition to a new reporting system in the prior year which temporarily delayed distributions to the City.

Excluding reporting aberrations, actual sales were down 9.3%.

Business-industry accounted for 42% of the City's local sales & use tax revenues. Despite mixed results, overall the group increased 7.7% compared to the same period one year ago.

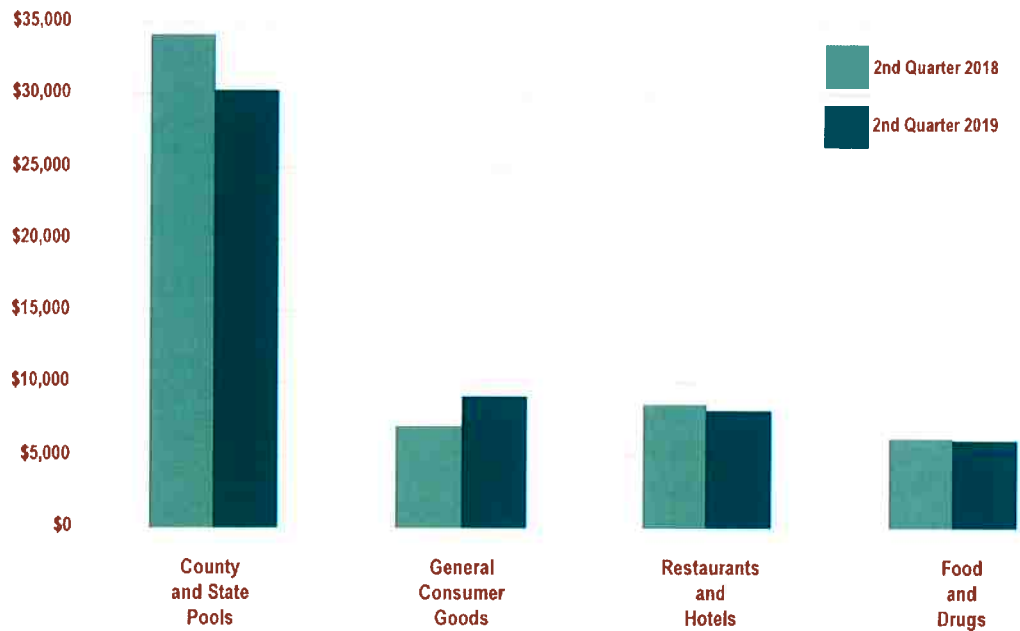
Receipts decreased from the building-construction sector throughout Stanislaus County, although the San Joaquin Valley Region reported robust growth.

Sales at casual dining restaurants dipped in the second quarter but local eateries were held flat as a new business boosted proceeds.

Hughson's pro-rata share of the countywide use tax pool decreased by 11.6%.

Net of aberrations, taxable receipts for all of Stanislaus County grew 3.1% over the comparable time period; the San Joaquin Valley was up 4.1%.

SALES TAX BY MAJOR BUSINESS GROUP



TOP 25 PRODUCERS IN ALPHABETICAL ORDER

Bobs Coffee Shop	Mid Valley Agricultural Services
Boulet Consulting	Napa Auto Parts
California Trusframe	Pizza Factory
Coco's Taqueria	Pure Water Pool Service
Dollar General	Quick N Save
Dollar Tree	Santa Fe Market & Liquor
Golden Bowl	Sav Mor Market
Grossi Fabrication	Scott's Pool Repair & Remodeling
Hughson Chevron	Slick Fork BBQ
Hughson Farm Supply	Subway
La Perla Tapatia	Valley Tool & Manufacturing
Lacy's Furniture & Home Decor	Wilbur Ellis
Master Blasterz	

REVENUE COMPARISON

Four Quarters – Fiscal Year To Date (Q3 to Q2)

	2017-18	2018-19
Point-of-Sale	\$871,442	\$904,035
County Pool	116,278	126,855
State Pool	501	447
Gross Receipts	\$988,221	\$1,031,337