

Q3 2019



City of Hughson Sales Tax *Update*

Fourth Quarter Receipts for Third Quarter Sales (July - September 2019)

Hughson In Brief

Hughson's receipts from July through September were 2.4% below the third sales period in 2018. However, this comparison is skewed due to the CDTFA's transition to a new reporting system in the prior year when additional payments were received by the City.

Excluding reporting aberrations, actual sales were up 1.9%.

Accounting for 39% of local sales and use tax receipts, the volatile business-industry sector had gains of 37% in the third quarter of 2019.

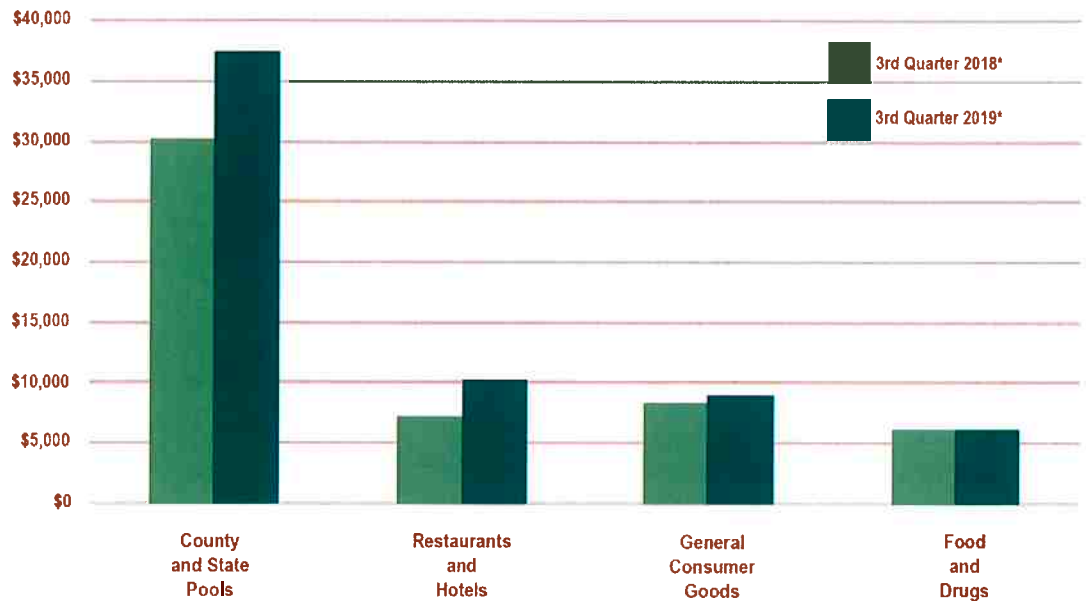
Local eateries continue to show growth when compared to year ago results. Improved sales from casual dining establishments combined with a newer opening accumulated to 42% hike from the restaurants-hotels group.

The building-construction industry reported a 5% drop throughout Stanislaus County, while the San Joaquin Valley Region had an increase of 0.7%.

Hughson's pro-rata share of the countywide use tax pool increased by 23.7%.

Net of aberrations, taxable sales for all of Stanislaus County grew 3.6% over the comparable time period; the San Joaquin Valley was up 4.4%.

SALES TAX BY MAJOR BUSINESS GROUP



**Allocation aberrations have been adjusted to reflect sales activity*

TOP 25 PRODUCERS IN ALPHABETICAL ORDER

Agave Azul	Mid Valley Agricultural Services
Bobs Coffee Shop	Napa Auto Parts
Boulet Consulting	Pizza Factory
California Trusframe	Pure Water Pool Service
Coco's Taqueria	Quick N Save
Combs Pumps	Santa Fe Market & Liquor
Dollar General	Sav Mor Market
Dollar Tree	Scott's Pool Repair & Remodeling
Golden Bowl	Slick Fork BBQ
Grossi Fabrication	Subway
Hughson Chevron	Wilbur Ellis
Hughson Farm Supply	
La Perla Tapatia	
Lacy's Furniture & Home Decor	

REVENUE COMPARISON

One Quarter - Fiscal Year To Date (Q3)

	2018-19	2019-20
Point-of-Sale	\$251,753	\$237,660
County Pool	34,888	42,118
State Pool	130	96
Gross Receipts	\$286,771	\$279,874